PARTNER BUYOUT / OWNERSHIP TRANSITION

Finance a change in ownership.

An ownership change should leave the business prepared for its next chapter. Explore partner buyout and succession financing aligned with the company's cash flow and ongoing needs.

A QUESTION WORTH ADDRESSING

The transaction needs to work for the departing owner and the business carrying the new debt.

Three structures to understand

01 **Business cash-flow term debt**

Scheduled payments should be measured against cash flow after the ownership change and any new management costs.

02 **Seller financing or staged payment**

May spread the purchase price over time, subject to negotiated terms and senior lender consent.

03 **Asset or property-supported financing**

Certain assets may support a separate facility, but collateral availability should not drive a buyout beyond sustainable repayment.

Prepare for the conversation

- ☐ Ownership agreements and purchase terms
- ☐ Business financials and tax returns
- ☐ Valuation support and updated ownership chart

How Alliance helps

We review valuation, cash flow, and the proposed ownership change. We compare debt structures and coordinate lender questions about continuity, control, and repayment.

Let's discuss your financing needs.

Tell us your goal, funding amount, and timing.

Book an appointment | Contact Alliance | Visit our website

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Educational overview. Terms and requirements vary by lender and transaction.